

DEAL TRACKING REPORT

Hanover II



THE GREENWICH GROUP
INTERNATIONAL LLC
REAL ESTATE INVESTMENT BANKING

Term Sheets Received:
Executed Confidentiality Agreement Received:
Detailed Discussions:
Initial Discussions:
Groups that have Passed:
Uncategorized:

#	Company / Firm	Comments
1	AETNA Real Estate Investments	
2	AIG GLOBAL REAL ESTATE INVESTMENT CORP.	
3	CAPMARK	
4	Cigna Investment Management	
5	David L. Babson & Co.	
6	DWS	
7	GE Business Asset Funding	
8	GREAT WEST LIFE INSURANCE COMPANY	
9	John Hancock	
10	Manulife Financial	
11	MetLife Real Estate Investments	
12	NorthStar Capital Investment Corp.	
13	Pacific Life Insurance Company	
14	Principal Financial Group	
15	Prudential Insurance Company of America	

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Uncategorized (Cont.):

#	Company / Firm	Comments
16	Prudential Mortgage Capital Company	
17	Prudential Real Estate Investors, Inc.	
18	River Oaks Investment	
19	Rockpoint Group	
20	Rockwood Capital Corporation	
21	Sun America Investments, Inc	
22	TIAA - CREF	
23	Transwestern Realty Finance Partners	
24	Zenith Insurance Co.	