

DEAL TRACKING REPORT

Washington GSA Targets



THE GREENWICH GROUP
INTERNATIONAL LLC
REAL ESTATE INVESTMENT BANKING

Term Sheets Received:
Executed Confidentiality Agreement Received:
Detailed Discussions:
Initial Discussions:
Groups that have Passed:
Uncategorized:

#	Company / Firm	Comments
1	Alexandria Real Estate Equities	
2	Angelo Gordon & Co.	
3	Beacon Capital Partners, Inc.	
4	BECO Management, Inc.	
5	Blake Real Estate	
6	Blum, Frank & Kamins	
7	BOSTON PROPERTIES	
8	Buchanan Partners	
9	Carr - Oliver Carr Company	
10	CarrAmerica Realty Corporation	
11	CG Investments	
12	corporate office properties trust	
13	COTTONWOOD PARTNERS	
14	CROW Holdings	
15	Donohoe Companies, INC.	
16	Donohoe Real Estate Services	

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Uncategorized (Cont.):

#	Company / Firm	Comments
17	DRI Development Services	
18	Druskin Realty	
19	Dutch Property Investment, Ltd.	
20	Dweck Properties	
21	EDWARD J. MINSKOFF EQUITIES, INC.	
22	Elman Investors, Inc.	
23	Erkiletian Construction Corp.	
24	Fortress Investment Group, LLC	
25	Foulger-Pratt Construction, Inc.	
26	Garrett & Smith, Inc.	
27	GE Asset Management, Inc.	
28	GIC Real Estate, Inc.	
29	Greenebaum Enterprises	
30	Guardian Realty Investors, LLC	
31	Hines	
32	Hoffman Management	
33	HRPT Properties Trust	
34	Jamestown	
35	Kay Companies	
36	LaSalle Investment Management, Inc.	
37	LCOR	
38	Lenkin Company Management	
39	Lerner Enterprises	

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#	Company / Firm	Comments
40	LHL Realty Company	
41	Mack-Cali Realty Corporation	
42	Madison Marquette	
43	Martin L. Schnider	
44	Municipal Associates	
45	National Government Properties	
46	New Boston Fund, Inc.	
47	Northridge Capital	
48	Oaktree Capital Management	
49	Ohio State Teachers Retirement System	
50	Prentiss Properties	
51	S.C. Herman & Associates	
52	State of Wisconsin Investment Board	
53	Stillman Group	
54	The Penzance Companies	
55	Vornado Realty Trust	
56	Walker and Company	
57	Washington Real Estate Investment Trust	
58	Westfield Realty	
59	Willco Companies	