

DEAL TRACKING REPORT

HIM



THE GREENWICH GROUP
INTERNATIONAL LLC
REAL ESTATE INVESTMENT BANKING

Term Sheets Received:
Executed Confidentiality Agreement Received:
Detailed Discussions:
Initial Discussions:
Groups that have Passed:
Uncategorized:

#	Company / Firm	Comments
1	AETNA Real Estate Investments	
2	AIG Capital Partners Inc.	
3	AIG Global Investment Corp.	
4	AIG INSURANCE COMPANY	
5	Allianz Immobilien GmbH	
6	Allianz of America, Inc.	
7	Allstate Insurance Company	
8	Baupost Group LLC, The	
9	Bayerische Ruckversicherung Aktiengesellschaft	
10	Berdon & Company LLP	
11	CAPROC, Inc.	
12	Cigna Investment Management	
13	Cincinnati Equitable Life Insurance	
14	David L. Babson & Co.	

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Uncategorized (Cont.):

#	Company / Firm	Comments
15	Equitable Life & Casualty Insurance	
16	Farmers Insurance Group	
17	First GNA Life Insurance Co.	
18	Fortis Advisors, Inc.	
19	Grosvenor Americas, Inc.	
20	International Fidelity Insurance	
21	Lexington Commercial Holdings	
22	MetLife Real Estate Investments	
23	Morgan Stanley	
24	Mutual Fire & Automobile Insurance	
25	Northwest Life Assurance Co.	
26	Northwestern Mutual Life Insurance	
27	Pacific Life Insurance Company	
28	Principal Financial Group	
29	Prudential Real Estate Investors, Inc.	
30	Sage Capital Growth	
31	ST. PAUL PROPERTIES, INC.	
32	State Farm Life	
33	Sun America Investments, Inc	
34	Sun Life of Canada	

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Uncategorized (Cont.):

#	Company / Firm	Comments
35	Suncorp Investments	
36	TIAA - CREF	
37	Transwestern Realty Finance Partners	
38	USAA Real Estate Company	
39	WARBURG DILLION REED AUSTRALIA, LTD.	
40	Western Mutual Insurance Co.	
41	World Insurance Co.	
42	Zenith Insurance Co.	