

DEAL TRACKING REPORT

Top 30 Equity List



THE GREENWICH GROUP
INTERNATIONAL LLC
REAL ESTATE INVESTMENT BANKING

Term Sheets Received:

Executed Confidentiality Agreement Received:

Detailed Discussions:

#	Company / Firm	Comments
1	Goldman Sachs	PW & DF - Meeting on 10-1-2014 with Alex Cheek, _____, and _____. Meeting notes attached. Deals to Follow-up on are as follows in order of their interest; 1) 1255 22nd Street (Construction Loan); 2) 609 H Street; 3) Idlewilde; and 4) Tower Bridge
2	jp morgan investment management	PW & DF - Meeting on 10-1-2014 with Preston Meyer and Susan _____. Meeting notes attached. Deals to Follow-up on are as follows: 1) Charlottesville
3	Morgan Stanley Merchant Banking	PW & DF - Meeting on 10-1-2014 with Michael Givner. Meeting notes attached. Deals to Follow-up on are as follows in order of their interest; 1) 609 H Street; 2) Idlewilde (They have a JV with NV Homes); and 3) Island Gardens
4	Rockwood Capital Corporation	PW & DF - Meeting on 10-1-2014 with Richard Kramer. Meeting notes attached. Deals to Follow-up on: None at this time
5	Westbrook Partners	PW & DF - Meeting on 10-2-2014 with Scott Lebenhart. Meeting notes attached. Deals to Follow-up on are as follows: 1) Horizon Apartments; 2) Charlottesville; 3) Tysons; and 4) Tower Bridge

Initial Discussions:

Groups that have Passed:

Uncategorized:

#	Company / Firm	Comments
1	AEW Capital Management, L.P.	
2	ASB Capital Management	
3	AXA Real Estate	
4	Baupost Group LLC, The	
5	BayNorth Capital	
6	Carlyle Group	
7	CBRE Investors	
8	Cornerstone Real Estate Advisers, Inc.	
9	DWS	

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Uncategorized (Cont.):

#	Company / Firm	Comments
10	Equity Group Investments	
11	Heitman	
12	Invesco Realty Advisors, Inc.	
13	Investcorp	
14	MetLife Real Estate Investments	
15	New York Life Investment Management LLC	
16	Northwestern Mutual Life Insurance	
17	Ohio STRS	
18	Oxford Properties Group	
19	Prudential Real Estate Investors	
20	Rockpoint Group	
21	SilverPeak Real Estate Partners	
22	TIAA - CREF	
23	UBS Realty Investors LLC	
24	USAA Real Estate Company	
25	Walton Street Capital, LLC	