

DEAL TRACKING REPORT

Kensington



THE GREENWICH GROUP
INTERNATIONAL LLC
REAL ESTATE INVESTMENT BANKING

Term Sheets Received:

Executed Confidentiality Agreement Received:

Detailed Discussions:

Initial Discussions:

Groups that have Passed:

Uncategorized:

#	Company / Firm	Comments
1	AEW Capital Management, L.P.	
2	AIG Global Real Estate Investment Corp	
3	AIMCO	
4	Alliance Capital Partners	
5	ALMI Residential	
6	Amstar Group	
7	Apollo Global Management, LLC	
8	Archstone Communities	
9	Ares Management	
10	Avalon Bay	
11	Balfour Beatty Communities	
12	Baupost Group LLC, The	
13	Behringer Harvard Funds	
14	Bell Partners	
15	Berhinger Harvard Holdings, LLC	
16	Berkadia	
17	Berkshire Capital Group, LLC	

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Uncategorized (Cont.):

#	Company / Firm	Comments
18	BH Equities, LLC	
19	BlackRock Financial	
20	Blackstone Group, LP	
21	Blue Vista Capital Partners LLC	
22	Bluerock Residential Growth REIT	
23	BNH Associates	
24	Boston Capital Real Estate Partners, LLC	
25	Bridge Investment Group Partners	
26	Camden Property Trust	
27	Cantor Fitzgerald/CCRE	
28	Capri Capital Partners, LLC	
29	Carmel Partners	
30	Cass Hill Development Co	
31	CBRE Investors	
32	Cigna	
33	City R Holdings	
34	Clal US	
35	ConAm Investment Group	
36	Cornerstone Real Estate Advisers, Inc.	
37	Cottonwood Residential	
38	CROW Holdings	
39	Dawn Homes Management	

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Uncategorized (Cont.):

#	Company / Firm	Comments
40	Deutsche Bank Commercial Real Estate Group	
41	DRA Advisors	
42	DWS	
43	Edgecliff Management Company	
44	Elk Investors	
45	Enterprise Foundation	
46	Equity Residential Properties Trust	
47	Essex Property Trust, Inc.	
48	First Real Estate Investment trust of New Jersey	
49	Gables Residential	
50	Gaines Investment Trust	
51	Gaurdian Life	
52	GE Real Estate	
53	General Investment & Development Co.	
54	Goldman Sachs & Co	
55	Grovesner Properties	
56	Harbor Group International, LLC	
57	Hart Realty Advisers	
58	Heitman Real Estate Investment Management	
59	Highridge Costa Investors	
60	Hunt Companies	
61	Independence Realty Trust	

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#	Company / Firm	Comments
62	Inland Real Estate Corporation	
63	Invesco Realty Advisors, Inc.	
64	Investcorp	
65	JP Morgan Asset Management	
66	KBS Realty Advisors	
67	Kuwait Investment Authority	
68	L3C Partners, LLC	
69	Larken Associates	
70	LeCesse Development Corp	
71	Lincoln Residential Trust	
72	LONE STAR FUNDS	
73	Long Wharf Real Estate Partners LLC	
74	MetLife Real Estate Investments	
75	MFG Property Acquisitions LLC	
76	Mid-America Apt Communities	
77	Miller Frishman Group	
78	Mordy Realtor	
79	Morgan Properties	
80	Morgan Stanley Merchant Banking	
81	New York Life Investment Management LLC	
82	Northwestern Mutual Real Estate Investments, LLC	

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#	Company / Firm	Comments
83	Ohio STRS	
84	Paredim Partners LLC	
85	Praedium Group	3/8/16 - 3/8/16 LB - Sent Chris the e-teaser.
86	Presidential Guilderland LLC	
87	Principal Financial Group	
88	Prudential Real Estate Investors, Inc.	
89	Real Estate Capital Partners	
90	Related Companies, L.P.	
91	Rockpoint Group	
92	Rockwood Capital Corporation	
93	SENTINEL REAL ESTATE CORPORATION	
94	Sirius LLC	
95	Streicher Property Group LLC	
96	T/A Realty	
97	Taymill Partners	
98	TEXAS TEACHERS RETIREMENT SYSTEM	
99	The Milestone Group	
100	The Pegasus Group LLC	
101	The Schreiber Company	
102	The Silverman Group	
103	TIAA - CREF	
104	Toporovsky And Sons Realty Corp	
105	Townsend Group	

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#	Company / Firm	Comments
106	Trammell Crow Residential	
107	UBS	
108	USAA Real Estate Company	
109	Water Street Investments	
110	Weidner Apartment Homes	
111	Westbrook Partners	
112	Whaling Properties	