

DEAL TRACKING REPORT

Rivergate - Bridge



THE GREENWICH GROUP
INTERNATIONAL LLC
REAL ESTATE INVESTMENT BANKING

Term Sheets Received:

Executed Confidentiality Agreement Received:

Detailed Discussions:

Initial Discussions:

Groups that have Passed:

Uncategorized:

#	Company / Firm	Comments
1	ACORE Capital, LP	
2	AFL-CIO Housing Investment Trust	
3	AIG Global Real Estate Investment Corp	
4	Apollo Commercial Real Estate Finance, Inc.	
5	Arbor Capital Management	
6	Ares Management	
7	Banco Santander/ Sovereign Bank	
8	Bank of america	
9	Bank of China	
10	Bank of East Asia Ltd.	
11	Bank OZK	
12	Barclays Capital	
13	BBVA Compass	
14	BlackRock Financial	
15	Blackstone Mortgage Trust	
16	BMO Harris Bank	

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Uncategorized (Cont.):

#	Company / Firm	Comments
17	Burke and Herbert Bank	
18	Capital One Bank	
19	Capital Source	
20	Cardinal Bank	
21	Centennial Bank	
22	Cerberus Real Estate Capital Management, LLC	
23	China Construction Bank Corporation	
24	CIBC World Markets	
25	Cigna Investment Management	
26	CIM Group	
27	CIT Commercial Real Estate	
28	Citigroup	
29	Citizens Bank	
30	Clark Realty Capital	
31	Colony Mortgage Capital, LLC	
32	Cornerstone Real Estate Advisers, Inc.	
33	Credit Agricole	
34	Delaware Life	
35	Deutsche Bank Commercial Real Estate Group	
36	EagleBank	
37	East West Bank	
38	First Niagara Bank	
39	Five Mile Capital Partners, LLC	

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Uncategorized (Cont.):

#	Company / Firm	Comments
40	Fortress Investment Group	
41	Goldman Sachs	
42	Grosvenor Americas, Inc.	
43	Guardian Life Insurance Company of America, The	
44	Guggenheim Commercial Real Estate Finance LLC	
45	Helaba	
46	HSBC	
47	Industrial & Commercial Bank of China	
48	iStar Financial	
49	JP Morgan	
50	KeyBank Real Estate Capital	
51	Landesbank Baden-Wuerttemberg	
52	M&T Bank	
53	Mack Real Estate Group	
54	Melody Capital Partners	
55	Mesa West Capital	
56	Morgan Stanley	
57	National Real Estate Advisors (NEBF)	
58	New York Life Investments	
59	Northwestern Mutual Life Insurance	
60	Orix Real Estate Americas	
61	Oxford Properties Group	

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Uncategorized (Cont.):

#	Company / Firm	Comments
62	Pacific Life Insurance Company	
63	PNC Real Estate	
64	Principal Financial Group	
65	Prudential Mortgage Capital	
66	Quadrant Real Estate Advisors LLC	
67	Regions Bank	
68	Sandy Spring Bank	
69	Scotia Bank	
70	Starwood Property Trust	
71	State Farm Life Insurance Co	
72	Sumitomo Mitsui Banking Corporation	
73	SUNTRUST BANK	
74	TD Bank	
75	Truist	
76	UBS Realty Investors LLC	
77	ULLICO	
78	Union Bank	
79	United Bank	
80	US Bank	
81	USAA Real Estate Company	
82	Voya Investment Management	
83	Wells Fargo	