

DEAL TRACKING REPORT

6000 Executive Boulevard - Leasehold Debt



THE GREENWICH GROUP
INTERNATIONAL LLC
REAL ESTATE INVESTMENT BANKING

Term Sheets Received:

#	Company / Firm	Comments
1	Key Bank	
2	Morgan Stanley	
3	Potomac Business Services, LLC	
4	Revere bank	
5	Truist	

Executed Confidentiality Agreement Received:

Detailed Discussions:

Initial Discussions:

#	Company / Firm	Comments
1	Barclays Capital	
2	Burke and Herbert Bank	
3	Citigroup	
4	Regions Bank	
5	United Bank	
6	US Bank	
7	Wells Fargo Bank	

Groups that have Passed:

#	Company / Firm	Comments
1	A10 Capital	
2	ACORE Capital, LP	
3	Bank of america	
4	Barings Real Estate Advisors	
5	Basis Investment Group, LLC	
6	Bridge Investment Group Partners	5/14/19 - Sent follow up email 5.14.19

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Groups that have Passed (Cont.):

#	Company / Firm	Comments
7	Cantor Fitzgerald/CCRE	
8	Capital One Bank	
9	EagleBank	
10	John Hancock Life Insurance Co.	
11	John Marshall Bank	
12	JP Morgan Chase	
13	Mesa West Capital	
14	MetLife Real Estate Investments	
15	NATIXIS	
16	New York Life Investments	
17	Nuveen Real Estate	
18	Pacific Life Insurance Co.	
19	PGIM Real Estate Finance	
20	pnc real estate finance	
21	Principal Financial Group	
22	Quadrant Real Estate Advisors LLC	
23	ReadyCap Commercial	
24	Union Bank	

Uncategorized:

#	Company / Firm	Comments
1	Banco Santander/ Sovereign Bank	
2	BBVA Compass	
3	BMO Harris Bank	

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Uncategorized (Cont.):

#	Company / Firm	Comments
4	CIBC	
5	CIT Commercial Real Estate	
6	Delaware Life	
7	HSBC	
8	M&T Bank	
9	Northwestern Mutual Real Estate Investments, LLC	
10	Sandy Spring Bank	
11	State Farm Life	
12	Summit Community Bank	
13	TD Bank	
14	USAA Real Estate Company	
15	Webster Bank	
16	WesBanco	