

# DEAL TRACKING REPORT

*Martins View Apartments*



THE GREENWICH GROUP  
INTERNATIONAL LLC  
REAL ESTATE INVESTMENT BANKING

## Term Sheets Received:

## Executed Confidentiality Agreement Received:

## Detailed Discussions:

## Initial Discussions:

#	Company / Firm	Comments
1	Argosy Real Estate	9/10/20 - Sent financials
2	Basis Investment Group, LLC	9/15/20 - Sent proforma
3	Bloomfield Capital	9/10/20 - Sent financials
4	Federal Capital Partners	9/1/20 - \$3M is too small so trying to get them interested in the larger deal with Naples Manor
5	Fundamental Advisors	8/27/20 - Email sent
6	NYMT	9/10/20 - Sent financials
7	Trez Capital	9/10/20 - Sent financials

## Groups that have Passed:

#	Company / Firm	Comments
1	Arbor Realty Trust	8/28/20 - Not seeking preferred or equity positions at this time.
2	Blue Vista Capital Partners LLC	9/15/20 - Pass - location challenges
3	Calmwater	8/27/20 - Email sent
4	CrossHarbor Capital Partners LLC	8/28/20 - Vintage of the apartments are not a fit
5	Eagle Realty Group	8/27/20 - Email sent
6	Eightfold Real Estate Capital	8/27/20 - Email sent
7	Emerald Creek Capital	8/27/20 - Only Bridge loans
8	LongWharf RE Partners	9/15/20 - Too small
9	Mack Real Estate Group	8/28/20 - Too small for their program
10	MCB Capital	8/28/20 - Email sent

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## Groups that have Passed (Cont.):

#	Company / Firm	Comments
11	Monroe Capital	9/15/20 - Too small
12	Oaktree Capital Management	8/28/20 - Too small
13	Parse Capital	9/15/20 - Focused on Multifamily development these days
14	PCCP	8/28/20 - Too small
15	Prime Finance	
16	RAIT investment trust	
17	ReadyCap Commercial	
18	Sculptor Capital	
19	Silverpoint Capital	9/15/20 - Too small
20	Terra Capital Partners	9/10/20 - Unsure of location
21	Torchlight Investors	9/15/20 - Too small

## Uncategorized:

#	Company / Firm	Comments
1	888RealtyInvestors	
2	Acumen Capital	8/27/20 - Email sent
3	Alex Brown Realty Inc	8/27/20 - Email sent
4	Alliance Bernstein	
5	allied capital	
6	American Realty Advisors	
7	Annaly Mortgage Management	
8	Apollo Capital Corporation	
9	Ardent	8/27/20 - Email sent
10	Artemis Real Estate Partners	8/27/20 - Sent email
11	Atalya	8/27/20 - Email sent
12	Atapco	

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## Uncategorized (Cont.):

#	Company / Firm	Comments
13	Bank OZK	
14	Bedrock Capital Associates	8/27/20 - Email sent
15	Berkshire Group	8/27/20 - Email sent
16	Boston Capital Real Estate Partners, LLC	8/27/20 - Email sent
17	Bridge Investment Group Partners	8/27/20 - Email sent
18	Broadreach Capital Partners, LLC	
19	Buvermo Properties	8/27/20 - Email sent
20	Canyon Partners Real Estate LLC	8/27/20 - Email sent
21	Capital Funding Group	8/27/20 - Email sent
22	Carmel Partners	8/27/20 - Email sent
23	CenterSquare Investment Management	8/27/20 - Email sent
24	Cerberus Real Estate Capital Management, LLC	
25	Cindat Capital Management	8/27/20 - Email sent
26	Cleanfund	
27	Colony Capital	8/27/20 - Email sent
28	EagleBank	
29	Edgewood Capital	8/27/20 - Email sent
30	Five Mile Capital Partners, LLC	8/27/20 - Email sent
31	Fortress Investment Group	8/27/20 - Email sent
32	Fremont Realty Capital	
33	Fundrise	
34	Greenwich Street Community Capital	

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#	Company / Firm	Comments
35	Hudson Realty Capital LLC	8/28/20 - Email sent
36	Hunt Mortgage Group	8/28/20 - Email sent
37	Inlet Capital	8/28/20 - Email sent
38	iStar Financial	
39	JCR Capital	8/28/20 - Email sent
40	Kalikow Group	
41	Latitude	8/28/20 - Email sent
42	LEM Capital	8/28/20 - Email sent
43	LoanCore Capital	8/28/20 - Email sent
44	Lument Finance Trust	
45	Madison Realty Capital	8/28/20 - Email sent
46	Marathon Asset Management	8/28/20 - Email sent
47	Marcus Asset Group	8/28/20 - Email sent
48	Mesa West Capital	
49	Morgan Stanley	
50	Morrison Street Capital	8/28/20 - Email sent
51	Normandy Real Estate Partners	8/28/20 - Email sent
52	Pearlmark	
53	Pembroke Capital Management	
54	PGIM Real Estate Finance	
55	Phoenix Capital Partners, Ltd.	9/15/20 - Focused on Ground Up Multi-Family
56	Pine River Capital Management	8/28/20 - Email sent
57	Pinkard Group	
58	Potomac Business Services, LLC	
59	Prima Capital	8/28/20 - Email sent

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## Uncategorized (Cont.):

#	Company / Firm	Comments
60	Quadrant Real Estate Advisors LLC	
61	QuickLiquidity	
62	Rainier Group	8/28/20 - Email sent
63	RCG Longview	8/28/20 - See CenterSquare
64	Realty Mogul	8/28/20 - Email sent
65	Related Fund Management	8/28/20 - Email sent
66	Rialto Mortgage Finance, LLC	8/28/20 - Email sent
67	SCS Strategic Capital, LLC	8/28/20 - Email sent
68	SilverPeak Real Estate Partners	8/28/20 - Email sent
69	Somera Investment Partners	8/28/20 - Email sent
70	Sound Mark Partners	8/28/20 - Email sent
71	Stonebeck Capital	8/28/20 - Email sent
72	StoneBridge Real Estate Partners	
73	Trawler Capital	8/28/20 - Email sent
74	Tremont Realty Capital	8/31/20 - Not doing preferred or common equity. Only bridge loan between \$10-\$50M. Could be a candidate for Naples Manor.
75	Turner Impact Capital	
76	UC Funding	8/28/20 - Email sent
77	W Financial	8/28/20 - Email sent
78	Westport Capital Partners	8/28/20 - Email sent
79	Wheelock Street Capital	