

DEAL TRACKING REPORT

Naples Manor - Debt



THE GREENWICH GROUP
INTERNATIONAL LLC
REAL ESTATE INVESTMENT BANKING

Term Sheets Received:

#	Company / Firm	Comments
1	A10 Capital	
2	Arbor Realty Trust	9/10/20 - Sent financials
3	KeyBank Real Estate Capital	9/10/20 - Sent financials
4	PGIM Real Estate Finance	9/10/20 - Sent financials
5	Potomac Business Services, LLC	9/10/20 - Sent financials
6	ReadyCap Commercial	
7	Tremont Realty Capital	9/10/20 - Sent financials

Executed Confidentiality Agreement Received:

Detailed Discussions:

Initial Discussions:

#	Company / Firm	Comments
1	Basis Investment Group, LLC	
2	CIT Commercial Real Estate	
3	FVC Bank	10/5/20 - Sent email
4	NYMT	9/10/20 - Sent financials
5	Sandy Spring Bank	10/5/20 - Email sent
6	Trez Capital	

Groups that have Passed:

#	Company / Firm	Comments
1	Bank OZK	10/6/20 - Too small
2	Blue Vista Capital Management	9/16/20 - Sent financials - Pref Equity/JV
3	Calmwater	
4	EagleBank	

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Groups that have Passed (Cont.):

#	Company / Firm	Comments
5	Fulton Bank	
6	Parse Capital	9/15/20 - Focused on Multifamily development
7	Torchlight Investors	9/15/20 - Too small

Uncategorized:

#	Company / Firm	Comments
1	Argosy Real Estate	9/16/20 - Sent financials - Pref Equity/JV
2	Atlantic Union Bank	10/5/20 - Email sent
3	Bridge Investment Group Partners	
4	Burke and Herbert Bank	
5	Centennial Bank	10/5/20 - Sent email
6	Edgewood Capital	9/16/20 - Sent financials
7	Eightfold Real Estate Capital	9/16/20 - Sent financials
8	Emerald Creek Capital	
9	First National Bank	10/5/20 - Email sent
10	Hudson Realty Capital LLC	
11	Knighthead Funding LLC	
12	LoanCore Capital	
13	Lument Finance Trust	
14	Pembroke Real Estate	
15	Prime Finance	
16	Rialto Mortgage Finance, LLC	
17	Truist	
18	UC Funding	10/5/20 - Sent email