

DEAL TRACKING REPORT

Lexington Village - JV Equity/Mezz



THE GREENWICH GROUP
INTERNATIONAL LLC
REAL ESTATE INVESTMENT BANKING

Term Sheets Received:

Executed Confidentiality Agreement Received:

Detailed Discussions:

Initial Discussions:

#	Company / Firm	Comments
1	CenterSquare Investment Management	12/1/21 - Maybe through RCG Longview
2	CrossHarbor Capital Partners LLC	12/1/21 - Sent email
3	Farallon Capital Management	12/14/21 - Conference call scheduled for December 21st
4	Madison Realty Capital	12/9/21 - Sent email
5	Morrison Street Capital	12/6/21 - Sent OM and Financial Analysis
6	Silverpoint Capital	12/9/21 - Email sent

Groups that have Passed:

#	Company / Firm	Comments
1	ABR Capital	12/8/21 - No retail
2	Alcion Ventures	12/1/21 - Not focused on retail at present
3	ArcTrust	12/14/21 - Need the business plan to be further along with Kohl's.
4	Ardent	
5	Argosy Real Estate	12/1/21 - Not a fit for them
6	Artemis Real Estate Partners	12/6/21 - No retail
7	Buvermo Properties	12/8/21 - No retail at this time
8	Hudson Realty Capital LLC	12/1/21 - Call scheduled for Thursday 12/2/21
9	Kawa Capital	12/9/21 - Sent email
10	LaSalle Investment Management, Inc.	12/14/21 - Liked the deal but their equity check size starts at \$30M

DEAL TRACKING REPORT

Lexington Village - JV Equity/Mezz



THE GREENWICH GROUP
INTERNATIONAL LLC
REAL ESTATE INVESTMENT BANKING

Groups that have Passed (Cont.):

#	Company / Firm	Comments
11	Long Wharf Real Estate Partners LLC	12/1/21 - Not a location that they are interested in
12	Prospectridge Capital	12/1/21 - Too small. Minimum check size is \$20M
13	Terra Capital Partners	12/1/21 - Too small
14	Trez Capital	

Uncategorized:

#	Company / Firm	Comments
1	Arden Group	12/9/21 - Sent email
2	Ascentris	
3	Blue Vista Capital Partners LLC	12/1/21 - Had previously mentioned that the returns were too thin.
4	Fortress Investment Group	12/1/21 - Email sent
5	Garrison Investment Group	11/9/21 - Email sent
6	HIG Realty Partners	12/1/21 - Email sent
7	Legacy Capital Partners	12/1/21 - Email sent
8	MCB Capital	
9	RCG Longview	12/9/21 - Email sent
10	Rockwood Capital, LLC	
11	Sculptor Capital	11/9/21 - Email sent
12	SilverPeak Real Estate Partners	12/9/21 - Email sent
13	Somera Capital Management, LLC	12/1/21 - Email sent
14	Wafra Investment Advisory Group, Inc.	
15	Warhorse	