

DEAL TRACKING REPORT

Senior Lenders - Master List



THE GREENWICH GROUP
INTERNATIONAL LLC
REAL ESTATE INVESTMENT BANKING

Term Sheets Received:

Executed Confidentiality Agreement Received:

Detailed Discussions:

Initial Discussions:

Groups that have Passed:

Uncategorized:

#	Company / Firm	Comments
1	3650REIT	
2	A10 Capital	
3	ABP Capital	
4	Access Point Financial	
5	ACORE Capital, LP	
6	ACRE Capital LLC	
7	Affinius Capital	
8	AIG INVESTMENTS	
9	Allstate Investments LLC	
10	Alpine Capital Bank	
11	American Equity Investment Life Insurance Company	
12	ANICO	
13	Apollo Commercial Real Estate Finance, Inc.	
14	Ardent	
15	Atlantic Union Bank	
16	Banco Santander/ Sovereign Bank	
17	Bank of america	
18	Bank OZK	

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Uncategorized (Cont.):

#	Company / Firm	Comments
19	Barclays Capital	
20	Barings Real Estate Advisors	
21	Basis Investment Group, LLC	
22	BBVA Compass	
23	Benefit Street Partners	
24	Blackstone Mortgage Trust	
25	BMO Harris Bank	
26	Bridge Investment Group Partners	
27	Broadmark Capital Partners	
28	Burke and Herbert Bank	
29	Calmwater	
30	Cantor Fitzgerald/CCRE	
31	Canyon Partners Real Estate LLC	
32	Capital One Bank	
33	Centennial Bank	
34	CIBC	
35	CIM Group	
36	CIT Commercial Real Estate	
37	Citigroup	
38	Citizens Bank	
39	Corevest Finance	
40	Delaware Life	
41	Deutsche Bank Commercial Real Estate Group	
42	Dollar Bank, FSB	
43	DW Capital	

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#	Company / Firm	Comments
44	EagleBank	
45	Federal Capital Partners	
46	Fifth Third Bank	
47	First National Bank	
48	Five Star Bank	
49	Forbright Bank	
50	Fortress	
51	Fulton Bank	
52	Goldman Sachs	
53	Guardian Life Insurance Co. of America	
54	H2 Financial	
55	Hall Structured Finance	
56	Heitman Real Estate Investment Management	
57	HELABA BANK	
58	Hingham Savings	
59	HSBC	
60	Hudson Realty Capital LLC	
61	Invesco	
62	John Hancock Life Insurance Co.	
63	John Marshall Bank	
64	JP Morgan	
65	JP Morgan Chase	
66	Kayne Anderson	
67	Key Bank	
68	LStar Capital	
69	Lument	
70	M&T Bank	

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#	Company / Firm	Comments
71	Mack Real Estate Group	
72	Main Street Bank	
73	Melody Capital Partners	
74	Mesa West Capital	
75	MetLife Real Estate Investments	
76	MF Capital Partners	
77	Midcap Financial	
78	Midfirst Bank	
79	Monroe Capital	
80	Morgan Stanley	
81	MOSAIC INVESTMENTS, LLC	
82	NATIONAL REAL ESTATE ADVISORS	
83	NATIXIS	
84	Natixis Real Estate Capital Inc.	
85	New York Life Investments	
86	Northwestern Mutual Real Estate Investments, LLC	
87	Nuveen Real Estate	
88	NYMT	
89	Otera Capital	
90	Pacific Life Insurance Company	
91	Pacific Western Bank	
92	Pangea Mortgage Capital	
93	Parkview Financial	
94	PCCP	

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#	Company / Firm	Comments
95	Pembroke Capital Management	
96	PGIM Real Estate Finance	
97	pnc real estate finance	
98	Post Road Value Fund LP	
99	Potomac Business Services, LLC	
100	Principal Financial Group	
101	Principal Real Estate Investors	
102	Quadrant Real Estate Advisors LLC	
103	RBC Capital Markets	
104	ReadyCap Commercial	
105	Regions Bank	
106	Related Capital	
107	Rexmark	
108	RGA Reinsurance Company	
109	Romspen Capital	
110	S3 Capital	
111	Sandy Spring Bank	
112	Santander	
113	Scale Lending	
114	Square Mile Capital	
115	Starwood Capital	
116	State Farm Life	
117	Sumitomo Mitsui Banking Corporation	
118	Summit Community Bank	

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#	Company / Firm	Comments
119	TD Bank	
120	Thorofare Capital	
121	TIAA Bank	
122	Tremont Realty Capital	
123	Trez Capital	
124	Truist	
125	UBS	
126	ULLICO	
127	Union Bank	
128	United Bank	
129	US Bank	
130	USAA Real Estate Company	
131	Voya Investment Management	
132	Walton Street Capital, LLC	
133	Washington Capital Management	
134	Webster Bank	
135	Wells Fargo	
136	WesBanco	