

DEAL TRACKING REPORT

Construction Lenders - Master List



THE GREENWICH GROUP
INTERNATIONAL LLC
REAL ESTATE INVESTMENT BANKING

Term Sheets Received:
Executed Confidentiality Agreement Received:
Detailed Discussions:
Initial Discussions:
Groups that have Passed:
Uncategorized:

#	Company / Firm	Comments
1	3650REIT	
2	ABP Capital	
3	ACORE Capital, LP	
4	Affinius Capital	
5	AIG INVESTMENTS	
6	American Equity Investment Life Insurance Company	
7	ANICO	
8	Ardent	
9	Artes Capital	
10	Associated Bank	
11	Atlantic Union Bank	
12	Avana Capital	
13	Axos Bank	
14	BANK OF THE WEST	
15	Bank OZK	
16	Barings Real Estate Advisors	
17	Basis Investment Group, LLC	
18	Bayview Asset Management	

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Uncategorized (Cont.):

#	Company / Firm	Comments
19	Benefit Street Partners	
20	Blackstone Mortgage Trust	
21	BMO Harris Bank	
22	BridgeInvest	
23	Broadmark Capital Partners	
24	Broadshore Capital Partners	
25	Buchanan Street Partners	
26	Calmwater	
27	Cambridge Savings Bank	
28	Canyon Partners Real Estate LLC	
29	Centennial Bank	
30	Churchill Real Estate	
31	CIBC	
32	CIM Group	
33	Citizens Bank	
34	DB Special Situations	
35	DivcoWest	
36	DW Capital	
37	Eagle Realty Group	
38	EagleBank	
39	Federal Capital Partners	
40	First Bank	
41	Flagstar Bank	
42	Fortress	
43	Freedom Financial Funds	
44	Goldman UIG	
45	Helaba	

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#	Company / Firm	Comments
46	Hudson Realty Capital LLC	
47	Inca Capital	
48	Kennedy Wilson	
49	Key Bank	
50	Kriss Capital	
51	Lument	
52	M&T Bank	
53	Mack Real Estate Group	
54	Mesa West Capital	
55	Midcap Financial	
56	Monroe Capital	
57	NATIONAL REAL ESTATE ADVISORS	
58	New York Life Investments	
59	Northwestern Mutual Real Estate Investments, LLC	
60	Northwind Group	
61	NYMT	
62	Old National Bank	
63	Otera Capital	
64	Pacific Life Insurance Co.	
65	Pacific Premier Bank	
66	Pacific Western Bank	11/15/22 - We are still doing construction loans but very selectively and we will continue to be selective in 2023. Focusing on in-fill locations with Borrowers that maintain a strong relationship with the bank. Also, seeking loan sizes under \$100MM.
67	Pangea Mortgage Capital	
68	Parkview Financial	
69	PCCP	
70	Pearlmark	

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#	Company / Firm	Comments
71	Pembroke Capital Management	
72	PGIM Real Estate Finance	
73	PIMCO	
74	pnc real estate finance	
75	Post Road Value Fund LP	
76	Principal Financial Group	
77	Procida Funding	
78	Provident Bank	
79	QuadReal	
80	RBC Capital Markets	
81	Romspen Capital	
82	S3 Capital	
83	Sandy Spring Bank	
84	Santander	
85	Scale Lending	
86	Square Mile Capital	
87	Starwood Capital	
88	Sumitomo Mitsui Banking Corporation	
89	Sunwest Bank	
90	Trez Capital	
91	UBS	
92	ULLICO	
93	United Bank	
94	Unity Capital	
95	US Bank	
96	Valley Bank	
97	Washington Capital Management	

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Uncategorized (Cont.):

#	Company / Firm	Comments
98	Wells Fargo	
99	West Bay Capital	
100	White Oak Real Estate Capital	