

# DEAL TRACKING REPORT

8000-8008 Wisconsin Avenue - Land Loans



THE GREENWICH GROUP  
INTERNATIONAL LLC  
REAL ESTATE INVESTMENT BANKING

**Term Sheets Received:**

**Executed Confidentiality Agreement Received:**

**Detailed Discussions:**

**Initial Discussions:**

#	Company / Firm	Comments
1	Bank OZK	
2	Hingham Savings	
3	Ladder Capital	
4	TD Bank	

**Groups that have Passed:**

#	Company / Firm	Comments
1	Bank of america	
2	Barings Real Estate Advisors	
3	Burke and Herbert Bank	
4	Centennial Bank	
5	Citizens Bank	
6	First Bank & Trust	
7	FVC Bank	
8	Northwestern Mutual	
9	Otera Capital	
10	Pacific Western Bank	
11	PGIM Real Estate Finance	
12	Potomac Business Services, LLC	
13	Principal Financial Group	
14	Sandy Spring Bank	

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**Groups that have Passed (Cont.):**

#	Company / Firm	Comments
15	Summit Community Bank	

**Uncategorized:**

#	Company / Firm	Comments
1	ACORE Capital, LP	
2	AIG Global Real Estate	
3	BentallGreenOak	
4	BMO Harris Bank	
5	Broadmark Capital Partners	
6	Calmwater	
7	Capital One Bank	
8	CIBC	
9	CIT Commercial Real Estate	
10	EagleBank	
11	First National Bank	
12	Fulton Bank	
13	John Marshall Bank	
14	Key Bank	
15	M&T Bank	
16	Main Street Bank	
17	PNC Bank	
18	ReadyCap Commercial	
19	Regions Bank	
20	Santander	
21	State Farm Life	
22	Truist	
23	Union Bank	
24	United Bank	
25	US Bank	

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Uncategorized (Cont.):		
#	Company / Firm	Comments
26	Washington Capital Management	
27	Webster Bank	
28	Wells Fargo	
29	WesBanco	