

DEAL TRACKING REPORT

Hilton Hotel, Springfield



THE GREENWICH GROUP
INTERNATIONAL LLC
REAL ESTATE INVESTMENT BANKING

Term Sheets Received:

Executed Confidentiality Agreement Received:

Detailed Discussions:

Initial Discussions:

#	Company / Firm	Comments
1	Huntington Bank	
2	Prime Finance	
3	Westbanco	

Groups that have Passed:

#	Company / Firm	Comments
1	Bank of Clarke County	
2	Capital Bank	
3	First National Bank	
4	Fulton Bank	
5	FVC Bank	
6	Hingham Savings	
7	Potomac Business Services, LLC	
8	Regions Bank	

Uncategorized:

#	Company / Firm	Comments
1	Bank OZK	
2	BBVA Compass	
3	BMO Capital Markets	
4	Burke and Herbert Bank	
5	CIBC	
6	John Marshall Bank	

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Uncategorized (Cont.):

#	Company / Firm	Comments
7	PNC Bank	
8	Quadrant Real Estate Advisors LLC	
9	Santander	
10	TIAA Bank	
11	Union Bank	